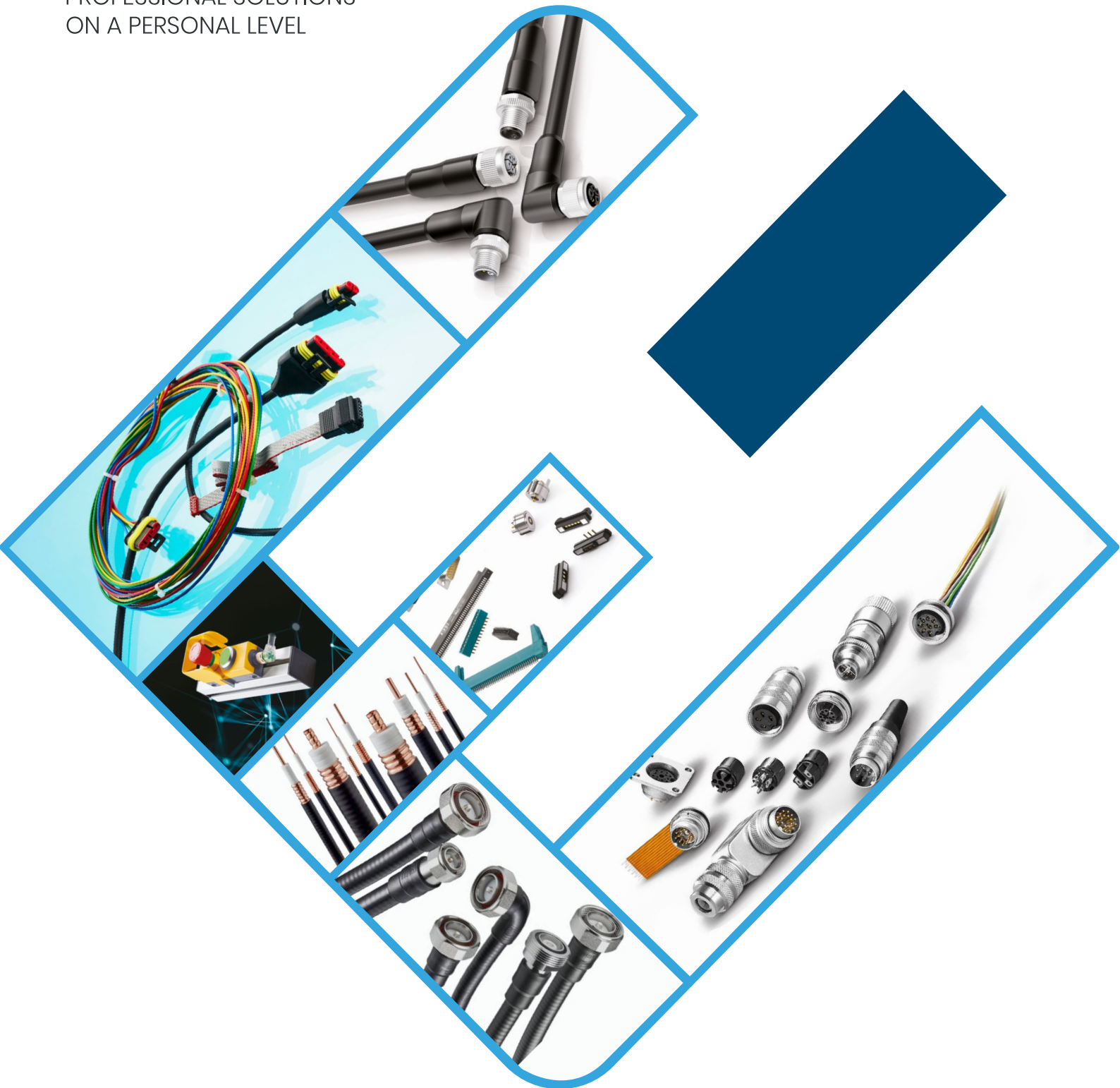




**E. HARTNER & CO**

PROFESSIONAL SOLUTIONS  
ON A PERSONAL LEVEL



**SERVICE-ORIENTED.**  
**PERSONAL.**  
**CUTTING-EDGE.**

Connectors and Electromechanical Components

# Connector and cable expertise.

Since 1983.



E. Hartner & Co. GmbH, founded in 1983 by Helmut Hartner in Vienna-Penzing, began as a small electronics trading company. After successful growth, the headquarter moved south of Vienna in 2001. Now managed by Michael Hartner in the 2nd generation, the company has evolved into an Europe-wide sales specialist with its own webshop.

Serving companies in OEM branch and plant engineering, as well as distributors and industrial customers, Hartner offers a comprehensive range, personal consulting and customized solutions. The family business prioritizes ongoing process optimization and continuous product expansion.

Hartner values a respectful and inclusive work environment, supporting its team through individual training programs. The company is also committed to environmental protection, gradually converting its fleet to e-mobility with a charging station powered by its own photovoltaic system.



**Ing. Michael Hartner**  
CEO  
Area Sales Manager Radio Frequency

## OUR TEAM



**Helmut Hartner**  
Warehouse



**Peter Kaufmann**  
Warehouse  
& Support Inside  
sales



**Jenő Szabo**  
Area Sales Manager  
Hungary, Branche Radio  
Frequency and Industry



**Lubos Vraj**  
Back office sales



**Marion Eßl**  
Area Sales Manager  
Austria  
Branche Industry



**Ing. Günther Berger**  
Technic, Project  
Management  
Object radio



## Discover our wide range of products

We are sales partners of numerous European companies that stand for quality and innovation. In our Webshop we offer you a wide range of products with a huge number of different articles of international industrial brands.

### Connectors



Discover our range of high-quality connectors from leading manufacturers like **Binder**, **EDAC**, **MH**, **Techno** and **ATAM**. We offer customized solutions including pre-assembled connectors to meet your specific needs. Our products include industrial, power and solenoid valve connectors, ATEX-approved solutions and connectors for automation and medical applications. We also provide accessories, industrial LED lights, and more. Explore our selection to find the perfect connector solution for your requirements.

### Telecommunication



We offer **RFS** (Radio Frequency solutions) portfolio, such as e.g. Indoor antennas, DAS products, attenuators, earthing, jumper cables, coax cables, cable fans, loads, Ret/AISG cables, clamps, cable assemblies, connectors, transitions and surge protection. Besides we offer planning and realisation of building radio systems.

Our product range of antennas covers AM/FM, Bluetooth, WIFI, mobile communications (2G/3G/4G/5G), GNSS/GPS, satellite bands, industrial IoT devices, and network test solutions from PC Tel, part of the Amphenol Group (USA), including **Smarteq** Antennas.

### Cables



For industry we offer a specialized range of signal and data cables to the industrial applications from the Italian producer **CEAM** cavi (member of Lapp Group). Additionally we provide high-quality cables from **Cavel**, another renowned Italian brand. Cavel is known for Coaxial, hybrid, LAN cables and RF cables. The reliability of our products is guaranteed by: UNI EN ISO 9001-2008.

### HMI



Our **RAFI** product range for control equipment components includes push buttons, selector switches, indicator lights, emergency stops and tactile switches. We also offer special tactile switches such as the Rafi Micon 5, designed specifically for safety applications.

### Encoders



**W+S Meßsysteme** offers a comprehensive range of products, including incremental, absolute, multi-turn and single-turn encoders, as well as customized solutions. Certified to ISO9001:2015 and holding the ATEX PQAN certificate, their solutions ensure the highest standards of quality and reliability.

## Best service

for a maximum of customer satisfaction

As a tradition-conscious and at the same time modern and dynamic company with handshake quality, we rely on long-term, partnership-based business relationships characterised by transparency and trust. We are more than just an e-commerce company and provide our customers with personal contacts with a high level of consulting expertise. We are not only service-orientated but also strong in communication, informing our cus-

tomers reliably and in good time in the event of product changes, changes to delivery times, obsolescence, etc. And if, contrary to expectations, a complaint should arise, we guarantee to find a solution quickly. Thanks to our well-stocked warehouse in Vienna, we can also guarantee our customers high availability with short delivery times.

**Our German-language** online store has been operating since 2018 and is constantly updated with our new Partners products.  
<https://www.ehartner.at/shop/>

Recently, we prepared our information pages in English, Hungarian and Czech.

<https://www.ehartner.at/enlandingpage/>

<https://www.ehartner.at/hu/>

<https://www.ehartner.at/czech/>



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PLUG & PLAY  
M12-Connection

MANY VARIANTS. ONE FAMILY.

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about RAMO on  
[rafi-group.com/ramo](http://rafi-group.com/ramo)



DESIGNED IN GERMANY –  
MADE IN EUROPE

# RAFI



## Customised innovations

We see ourselves not only as a sales partner but also as a development partner for our customers. We advise them on new design-ins and offer, for example, prototypes and A-series for the development departments. Thanks to our excellent network and our good contacts with manufacturers, we are also able to supply customized special solutions, such as special lengths,

### RFS (Radio Frequency Systems):

At RFS we specialize in the design and manufacture of premium, future-ready cable solutions for customers across the globe.

With over 120 years of heritage in the industry

- CELLFLEX RF Feeder Cable, Connectors & Accessories
- RADIAFLEX® Radiating Cable , Connectors & Accessories
- RF Factory Fit Jumpers 100% PIM & VSWR Test
- Indoor Antennas , Directional Coupler , Hybrid Combiner , Termination Load
- HYBRIFLEX Optical Fiber & Power Cables

<https://www.rfsworld.com/>

### PCTEL, Inc. (Lot of Kathrein, Smarteq Antennas)

PCTEL designs, develops and manufactures industrial-grade products that enable our customers to deliver the critical wireless connectivity their organizations depend on.

- Antennas: AM/FM-, Bluetooth-, WIFI, mobile – (2G/3G/4G/5G), and GNSS, GPS

<https://www.pctel.com/products/>



## Do you have any questions?

Our expert consultants will be happy to help you!

pre-assembled connectors, special cables for single-pair Ethernet with exclusivity agreements and much more. In the area of customized product manufacturing, we are also trading partners of ELRA Antriebstechnik and W+S Messsysteme, for example, who develop and produce customized drive solutions and components for drive technology.

### Cavel (ITALIANA CONDUTTORI Srl)

A telecommunications cable manufacturer in Italy, near Milan

The reliability of our products is guaranteed by:

UNI EN ISO 9001-2008

CEI EN-50117 regarding coaxial cables

CEI EN-50173 regarding LAN cables for data transmission.

- Production of coaxial hybrids, LAN cables, and connectors for installation

<https://catalogo.cavel.it/en/>

### RET Cables and Clamps for fixing the cables

<https://www.ehartner.at/wp-content/uploads/2021/01/RET-EN.pdf>

# HAAS

## KABELTECHNIK

### BEST OF KABELKONFEKTION

Peter-Birk-Straße 5 · 78655 Dunningen  
T +49 7403 9140 7-0 · [info@haas-kabeltechnik.de](mailto:info@haas-kabeltechnik.de)  
[www.haas-kabeltechnik.de](http://www.haas-kabeltechnik.de)



**E. HARTNER & CO**  
PROFESSIONAL SOLUTIONS  
ON A PERSONAL LEVEL

## Contact

E. Hartner & Co GmbH

Triester Straße 190  
A -1230 Vienna

### Contact person:

Ing. Michael Hartner  
m.hartner@ehartner.at  
+43 664 2324476



Michael Hartner | LinkedIn

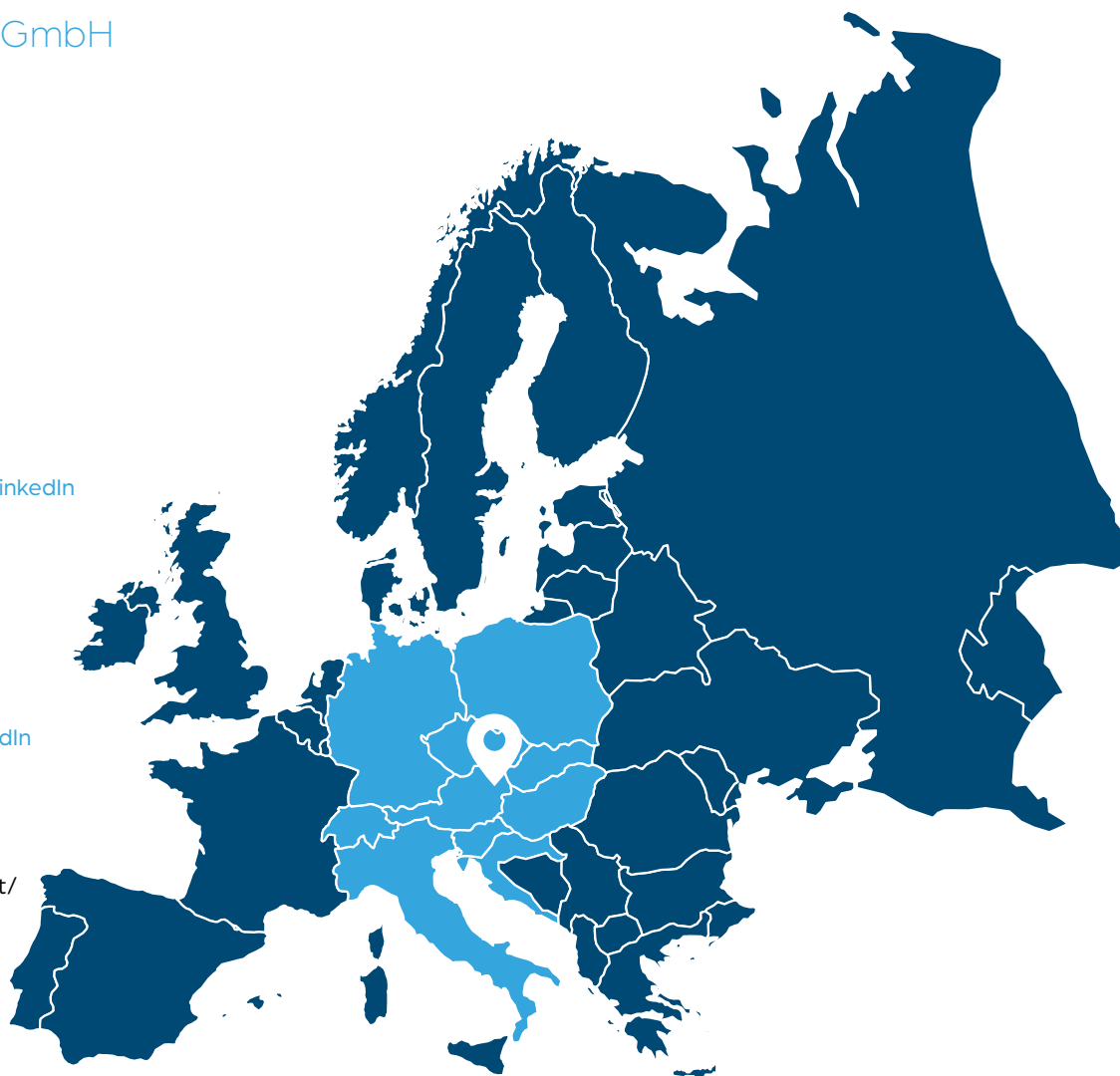
Jenö Szabo  
j.szabo@ehartner.at  
+36 20 339 1589



Jeno Szabo | LinkedIn

### Website and Onlineshop:

[https://www.ehartner.at/  
enlandingpage/](https://www.ehartner.at/enlandingpage/)



- » Incremental encoders
- » Absolute single-turn encoders
- » Absolute rotary encoders multiturn
- » Sine-cosine rotary encoder
- » Absolute EX and IP encoders
- » Wire encoder
- » Special rotary encoder



**W+S** Meßsysteme  
Global Encoder Systems | Germany



Humboldtstr. 11  
78549 Spaichingen  
T +49 7424 502740  
[info.de@globalencoder.com](mailto:info.de@globalencoder.com)  
[www.globalencoder.com](http://www.globalencoder.com)